



**Stratus Technologies, Inc.**  
111 Powdermill Road  
Maynard, MA 01754-3409  
U. S. A.

N E W S ● N E W S ● N E W S ● N E W S ● N E W S

*Contacts:*

*Jason Ovitt*  
*SS / PR*  
*847-415-9326*  
*jovitt@sspr.com*

*Ken Donoghue*  
*Stratus Technologies*  
*978-461-7269*  
*ken.donoghue@stratus.com*

## **Stratus Wins VoIP Product and Services Contract from Danish "Triple-Play" Provider**

### **Smile Content selects Stratus' ENTICE and inter-network services gateway**

**BOSTON, VON Fall, Oct. 30, 2007** – Stratus Technologies, Inc. announced today that Smile Content of Denmark has selected Stratus for deploying its VoIP service over its IP backbone and broadband access infrastructure, and will be using the Stratus ENTICE™ (Emerging Network Telecommunications Control Environment) framework, Stratus® Inter-network Services Signaling Gateway™ (ISSG), fault-tolerant ftServer® T Series servers, and Cantata IMG 1010 media gateway to deliver "triple-play" services. The new SIP-based solution will enable Smile Content to expand its residential voice customer base, build its own VoIP and IN services, and extend VoIP to enterprise customers with IP PBX and IP Centrex.

"By deploying this advanced, carrier grade solution and provisioning now for future capabilities, Smile Content is reducing its business costs as it also prepares to roll out new revenue-generating services that will truly set it apart competitively," said Ali Kafel, Stratus vice president of telecommunications. "The flexibility of the ENTICE framework makes innovative, next-generation subscriber services possible as never before, which is a very exciting prospect for an aggressive competitor like Smile Content."

Key elements of the new infrastructure will include:

- Stratus ENTICE, which will provide the residential and enterprise VoIP capabilities and session border control (SBC) functionality;
- ISSG, which provides a bridge between networks, to enable services built for one network to be used in another network without change. Amongst other capabilities, this will allow SIP-based services to seamlessly interact with IN-based applications;
- Stratus ftServer T Series T40 systems, which combine Intel® Xeon® processors and Red Hat® Enterprise Linux® operating system with Stratus carrier-grade, fault-tolerant server architecture to deliver uptime greater than 99.999 percent; and
- Cantata IMG 1010 media gateway, which combines the signaling server and trunking gateway functionality in one intelligent gateway.

“We selected Stratus because they are the only vendor with a SBC that seamlessly inter-networks with existing IN services,” said Tonny Gjettermann, CEO of Smile Content. “The Stratus ENTICE product offers all of the network elements and services, which will allow us to create new innovative IP-based services, and their experience with Intelligent Networks was a great plus”.

Smile Content will also host an internal clearing house (ICH) and order workflow system (OWS) that it is purchasing from NeoConsult of Denmark. The Stratus products will interface with the ICH/OWS, as well as the existing invoicing and customer self-care systems via a SOAP API. Deployment of the new VoIP infrastructure is expected to be completed before year-end.

Stratus recently announced the new ENTICE 2.5 family of products, which offer complete control services and a software foundation for high-quality VoIP and IN/AIN services. ENTICE products are modular and built on open services architecture, making it easy to combine modules in any combination to suit existing or green-field deployment needs. Included in the ENTICE 2.5 family are the following products: Session Border Controller; EREV Residential/Enterprise VoIP; Softswitch; VoIP Gateway; and Tandem/International Gateway.

#### **About Stratus Technologies:**

Stratus Technologies is a global solutions provider focused exclusively on helping its customers achieve and sustain the availability of converged telecommunications network solutions and enterprise information systems that support critical business processes. Based upon its 27 years of

expertise in server and services technology for continuous availability, Stratus is a trusted solutions provider to customers in telecommunications, manufacturing, life sciences, financial services, public safety, transportation & logistics and other industries. For more information, visit [www.stratus.com](http://www.stratus.com).

###

© 2007 Stratus Technologies Bermuda Ltd. All rights reserved.

Stratus is a registered trademark of Stratus Technologies Bermuda Ltd. The Stratus Technologies logo is a trademark of Stratus Technologies Bermuda Ltd. All other marks are the property of their respective owners.